

THE MARKET PROPOSAL

Connecting the global retail marketplace with curated news, education, conversations, new products and much more.

The Mission

VMR brings together the global retail marketplace via a web based platform offering inspiration 24 hours a day, 365 days a year. It will become the go-to global resource for retailers to both see what's new and exciting and find the suppliers they need to create and maintain their spaces.

Contents

Page 3	Changing the Status Quo
Page 4	Main Portal Web Site and Marketing Features
Page 5	The Market Benefits
Page 6	The Market Benefits continued
Page 7	The Market Package
Page 8	The Market Team



Changing the Status Quo

Traditional marketing opportunities are disappearing or changing at a fast pace. Trade shows are on hold with an undetermined future for 2023. Many print publications are opting to release in digital formats only. A paradigm shift is unfolding before our eyes. But, the need for suppliers to the retail industry to place their products in front of retailers has not changed. And the need for retailers to find ways to make their stores relevant and a destination worth shopping in have never been more important.

No one can afford to wait to see what happens before beginning to plan their marketing future.

With these changes comes less opportunity to come together as a community. Visual Market Retail was created as an answer to that void. All of the voices behind this effort come from, and believe in the industry. This space was created to promote the community of retail.

VMR offers suppliers a cost effective, efficient way to showcase their products-365 days a year, 24 hours a day. It also offers them a way to stay current, update offerings, share their voice and market through all available means as the market changes.

Most importantly, retailers have a place to come without leaving their desks if need be, to find products, education, news, trends and more.





Main Portal Web Site and Marketing Features



- Home page showing features and links to the main portal areas and indiviual market areas
- Content featuring monthly trends, events, news from New York, Los Angeles, Chicago, London, Paris and across the Globe
- Company and product pages with filter searches
- Industry calendar each month listing up and coming events relating to the retail industry
- Twice monthly e-newsletter featuring trends and market information. This will promote the site in general as well as featuring links to your VMR specific sections
- Special promotions during specific events through out the year including via the VMR newsletter, featured agenda and social media
- Connections to your own Social Media accounts if required
- Dedicated extended search engine (SEO) alt tags
- Search criteria on all products and analytical performance report on the clients own area and the mail web site

The Market Benefits

You will be provided with your own section that includes a product area featuring up to 20 products with downloadable tearsheets depending on package, news, videos and a company bio.

Additional benefits:

CADAN

Dior

- Your company name/logo on all promotional materials, email blasts/e-newsletters
- On rotation, company name/logo listed on home page with a link to the company area
- The 20 products mentioned above can be replaced any time throughout the year as and when required as part of the package, along with liaison and support services.
 The replacement will be facilitated by our team with no self-administration required.
 Links back to your own web site to the relevant area will be applied
- The 20 products linked directly to your featured items in your own web site.
- Video of showroom or facility visit to be featured on the event calendar - this is for anyone that wants to do a video presentation during the specific featured events
- Ability to list special company events in any highlighted event agenda

The Market Benefits continued

- To supplement the existing Retail mailing list VMR offer one electronic mailshot advertising the fact you have joined VMR with product highlights as required. VMR would send this mailshot to your own mailing list under a bonded arrangement. Mailing would include option to subscribe to VMR Newsletters. The effect would be that the Bi-monthly newsletter or any other promotional mail shots would then go out to an ever increasing Retail audience
- Prior to each highlighted event (at least 4 across 12 months) you will be featured in special event newsletters
- Opportunity to be featured in the VMR bi-monthly newsletter at least four other times during the year to promote their products or showroom or facility



VMR newsletter featuring upcoming events, news & trends, product spotlights

CONTACT VMR AT : ACTION@VISUALMARKETRETAIL.COM WWW.VISUALMARKETRETAIL.COM • 212 835 0625 • +44 (0) 7918 742 745

THE MARKET PRICING OPTIONS

The Market Package

Start up price Total €1395

The initial set up for the first 3 months to enjoy all inclusive responsive support, function, traction, SEO and publicity.

Monthly price after initial setup €173

An option to continue to build on the start-up offer. Beyond the initial 3 months build up.

Take advantage of this special marketing budget offer at €2512

Option to sign up for 12 months inclusive of the initial 3 months set up and build up. For a single one-off payment.

All original and continual art and production updates are inclusive.

The process of adding company details, company news and products into the website will all taken care of by our team with no need to get involved with self administration.

Payment options are available



Package Includes:

Up to five hero images on your introductory page header
Up to 20 products with images, descriptions, downloadable pdf tear sheets with share and inquire function linked directly to your own web site.
The above 20 products can be swapped at any time as required
Up to 6 separate videos on your area which can be swapped out within one fiscal year (supplied)
Extended company profile area
Company services list with description
Dedicated contact form with google map, contact details and company social media links and spam blocks
Your News & Events which also appear on the main portal area
Dedicated search engine (SEO) alt tags and search criteria on all products
Analytical performance report on the clients own area and the mail web site every 3 months
Electronic mailshot to retail & supplier lists every two weeks including news, trends, company/product spotlight and other promotional mail-shots
Promoting your event links throughout the web site
Retail industry calendar with monthly listings of up and coming events
VMR company page with filter by company, product and industry sector
Content featuring monthly trends, events, news from New York, Los Angeles, Chicago, London, Paris and across the Globe
Ability to add your social media links if they are required linking directly to your own social media accounts
Facility for word crafting to style with professional writer

Visual Market Retail was created by Hard Drive Media, to address the challenges facing the evolving retail industry. Please reach out to us to discuss how you can become part of this innovative new opportunity. www.visualmarketretail.com

For over 25 years we have been in the forefront of this industry, supporting suppliers to retail in New York and globally.

Visual Market Retail (VMR) is a division of Hard Drive Media Limited

The Market Team

Barrie West barrie@wests.design

Chris Bate chris@wests.design

Jason Hobson jason.h@wests.design

Steve Cochrane steve@wests.design

Dan Evans dan@wests.design

Jennifer West ar@wests.design

Lydia Robertson lydia@wests.design

Rita Faust rita@wests.design

Pascale Brinkman pascale@wests.design

Jhipo Hong jhipo@wests.design Hot line

Website

Graphic Designer & Managing Director +44 (0) 1989 730 432

Senior Graphic Designer & Technical Support +44(0)1989730432

Senior Graphic Designer & Technical Support +44(0)1989730432

Word Crafting Coordinator +44 (0) 1989 730 432

Business Development 917 690 9585

Accounts Receivable +44(0)1989730432

Moving Image & Sound Consultant +44 (0) 1989 730 432

European Design Consultant +44 (0) 1989 730 432

Art & Fashion Consultant +44 (0) 1989 730 432

UK Based Retail & Hospitality Design Consultant +44 (0) 1989 730 432

action@visualmarketretail.com +44(0)1989730432

www.visualmarketretail.com

hard drive media[®]

USA OFFICE 174 Hudson Street, NYC, NY 10013, USA

Tel. 212 835 0625 Cell.917 943 6232

www.wests.design info@wests.design HEAD OFFICE

The Dairy, Hollington Farm, Holme Lacy, Hereford, HR2 6LY, UK

Tel. +44 (0) 7918 742 745 Cell. +44 (0) 771 275 1915